



SA Dairyfarmers' Association Inc
Unit 5, 780 South Road, Glandore SA 5037
P: 8293 2399 E: sada@sada.asn.au
www.sada.asn.au
Or [find us on Facebook](#)

October 2019

SADA NEWSLETTER

South Australian Dairy Summit

The SA Dairy Summit 2019 will take place in Adelaide on 14 November 2019. This event is being driven by SADA the SA Government and the Dairy Industry Association of Australia, (DIAA). In March 2019 the *South Australian Dairy Industry Action Plan 2019 - 2024* was launched and in July 2019 the SA Government committed itself to increasing overall Gross State Product by 3%.

The Dairy Industry Action Plan is the base document for the summit.

The purpose of the summit is to examine all elements of the dairy industry value chain to improve the performance of the dairy industry in South Australia. This includes regulatory arrangements which may improve the SA dairy product.

The summit will bring all players in the dairy industry in South Australia together to identify pathways to achieve the aims of the Dairy Industry Action Plan and highlight industry's contribution to the Government's ambition for a 3% increase in Gross State Product.

The summit will operate under the provision of the Chattem House Rules and all topics are up for discus-

sion with the aim of improving the SA dairy industry and its products.

Mark this day in your diary as this is a once in a decade opportunity for industry to influence government and for farmers and processors to find better ways of working in tandem.

Please turn your mind to what can be done on your farm, by a processor or by Government which can improve your productivity and bring those ideas to the Summit. Discussion points for consideration may include, but are not limited to;

- Policies and Economic
- Science and Technology
- Marketing and messaging
- Nutrition and Health
- Animal Health and Welfare
- Providence and Geographic indicators
- Food Safety / Risk Management
- Environment / Climate Change
- Farm Management / drought

**To secure your seat,
please ring the SADA office on 8293 2399
or [register here](#)
prior to the 7 November 2019.**

South Australian Dairy Summit 2019
The Chifley, 226 South Tce, Adelaide
Thursday 14 November 2019— 10am to 2pm

SADA—Power Purchasing Group Proposed

SADA is looking for members who are interested in saving tens of thousands of dollars on power bills each year. In a proposal which will be exclusive to SADA members, SADA is seeking to form a collective purchasing group to enter the large energy marketplace.

Generally, a single farm does not consume the required number of megawatts of power required to enter the large energy marketplace which means the savings in bulk purchasing power are not available to most farms. In SA the large energy market place entry price point starts at the purchase of 160 megawatts. Most dairy farms consume a little less than that. However, if a number of farms form a power purchasing collective then it is possible to enter the large energy marketplace and better prices can be negotiated.

SADA has already spoken to two businesses who provide these services and based on general estimates an average farm may save as much as **\$15,000** per year on power bills if the power is being purchased in bulk.

(Assuming that approx 20 farms are in the purchasing group).

The SADA board has authorised a call for nominations from farmers to express their interest in nominating to participate. To be part of this group you must be a SADA member. If you are interested in being part of this group please contact John Elferink at SADA on 8293 2399 or via email john@sada.asn.au John will then co-ordinate the group and prepare to enter into final negotiations to select the best broker or supplier.

Indicating an expression of interest at this point will not commit a farmer to the program. It is impossible to give any certainty to the magnitude of the savings at this point. However, once the size of the purchasing group is known and the amount of power which is being purchased is known an accurate projection model will be provided to each farmer before they enter into any contract.

**If you're interested
in being part
of this group
please contact
John Elferink at
SADA: 8293 2399
or via email
john@sada.asn.au**

SAVE THE DATE: Wednesday 13 November



SADA AGM @ The Chifley

Please join us for our Annual General Meeting starting at 9am. Held at the Chifley Hotel, 226 South Tce, Adelaide. A great opportunity to catch up on what's happened over the past 12 months. We will report against our Strategic Plan, provide an update on members services and what's been happening around the traps.

Trust in Ag Workshop

With an increasing gap between city and country and increasing scrutiny of farming, society is already determining the right to farm.

SADA will be one of the first groups in Australia to participate in this new training program focused on giving people in agriculture the skills, knowledge and confidence to engage with people outside of our industry. The training has been brought to Australia by 2019 SA AgriFutures Rural Women's Award winner Deanna Lush as part of her project to establish a network of 'trust in ag' champions in SA. **Limited places available.**

MYLK BAR
57 FLINDERS ST. ADL

Cocktail Party

Join us for an informal Cocktail Party at the MYLK Bar, 57 Flinders St, Adelaide at 6pm.

**Please RSVP by
Friday 8 November 2019.**

**To the SADA Office:
E: sada@sada.asn.au
Ph: 8293 2399**

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- 2020 Agrifutures Rural Women's Award

Backing the Murray Darling Basin Plan

The Murray Darling Basin Plan is the worst plan: except for every other plan. There is no viable alternative proposal or idea which relates to the Murray Darling River system in existence today.

The Murray Darling River system is Datsun 120Y being asked to do the work of a prime mover and therefore it is a system that knows stress towing the loads of economic, social and environmental expectations.

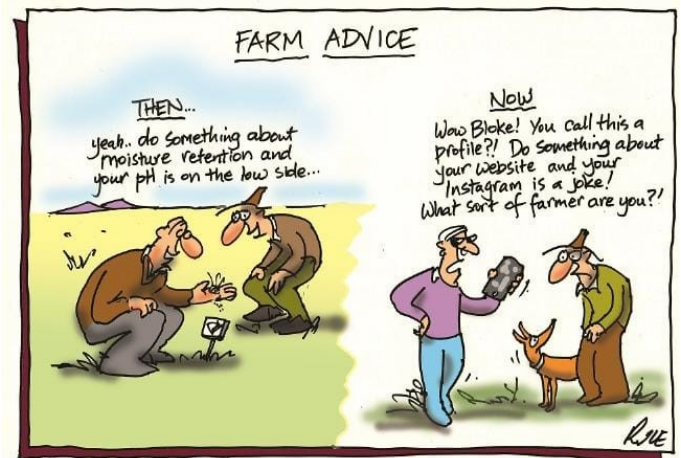
In the current time of drought there is no doubt that people are hurting. The year to come offers little in the way of comfort for people who are adversely impacted by the drought.

Through that pain there are increasing calls to scrap the plan but in demanding the plan be blown up there is nothing being offered by its critics that will attend to the challenges that saw the plan come into existence in the first instance.

Moreover, by destroying the plan the investment of billions into water savings will dry up quicker than a puddle in the middle of NSW.

SADA continues to support the plan because the alternative is bad, not only for South Australia but Australia as a nation.

The impact of no plan will hurt this nation, irreversibly and with the expectation that there will be a dryer climate into the future that pain will be amplified.



Save on business energy costs and win

Through SADA's partnership with energy specialist, Make it Cheaper you have the chance to do just that.

For 10 years, Make it Cheaper have been helping Australian businesses reduce the cost of energy bills, and in 2018 alone identified and saved over \$18.7m* for their customer's. You could say 'helping their customer's save is what they do best.

The service is 100%:

Obligation Free Secure Fast Unbiased

And now they want you to WIN!

As a promotional offer to SADA members, you can win a \$1,000 VISA Card by simply following the 3-steps below and uploading your farm's energy bill.

Make it Cheaper will compare your current bill against a panel of Australia's top energy retailers* to see if they can find you a saving on the cost of your energy. And, with the submission of your bill, you automatically go into the draw to win - it's that easy.

Step 1
Upload your most recent energy bill and register for a 100% obligation free bill comparison at bit.ly/SADA-MIC

Step 2
Compare the offer

Step 3
Make the switch & start saving

So, upload your farm's energy bill through the secure link provided to win, or contact (02) 8077 0006 to speak with one of Make it Cheaper's Energy Experts.

*Analysis across 47,802 Residential & Business meters; Jan 18-Dec 18. **Offer available through to 31 15th Mar 2019.
*Make it Cheaper does not compare all energy offers in market.
Terms & Conditions available at <https://www.makeitcheaper.com.au/step1upload-competition-terms-conditions>



Notice of Meeting

Annual General Meeting of
SA Dairyfarmers Association.
Wednesday 13 November 2019, 9am.
Chifley Hotel, 226 South Tce Adelaide.

In accordance with clause 2 of the SADA Constitution two positions on the board will be declared to be vacant. Board membership is comprised of two members from the South East and three members from Central Region.

The positions up for election, two members from the South East. Applications are invited from all eligible members. Eligibility requirements are that you are a financial SADA Member.

Expressions of interest are to be forwarded to the SADA Office in writing or by email by the close of business Wednesday 6 November 2019.

Feds will legislate to demand roll over protection



SA Dairy Industry Fund

SADA welcomes the announcement by the federal government that all new quad bikes will need to have roll over protection fitted as standard.

Lives will be saved with the Federal Government mandating a new safety standard for the manufacture of all new quad bikes.

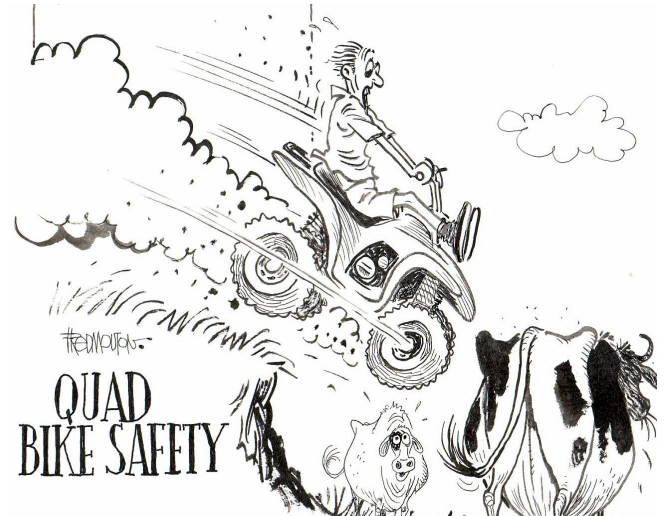
The change is the result of a high-profile campaign led by the National Farmers' Federation compelling the Government to accept recommendations to improve quad bike safety by the Australian Competition and Consumer Commission.



"The announcement is nothing short of life-saving," SADA President John Hunt said.

"Quad bike accidents have already claimed nine lives this year and 230 since 2011, about half from roll overs."

The new safety standard requires that within 12 months all new quad bikes display a warning label alerting riders to the risk of roll over; and within 24 months all new quad bikes must be fitted with an operator protection device (OPD) at the point of sale.



"OPDs have been proven time and time again to shield riders in the event of a rollover preventing life-ending or life-altering injuries."

Mr Hunt acknowledged the Government for officially making the change, and thanked all Members and Senators who listened to the NFF's concerns and put the safety of farmers first. Lives will be saved with the Federal Government mandating a new safety standard for the manufacture of all new quad bikes.

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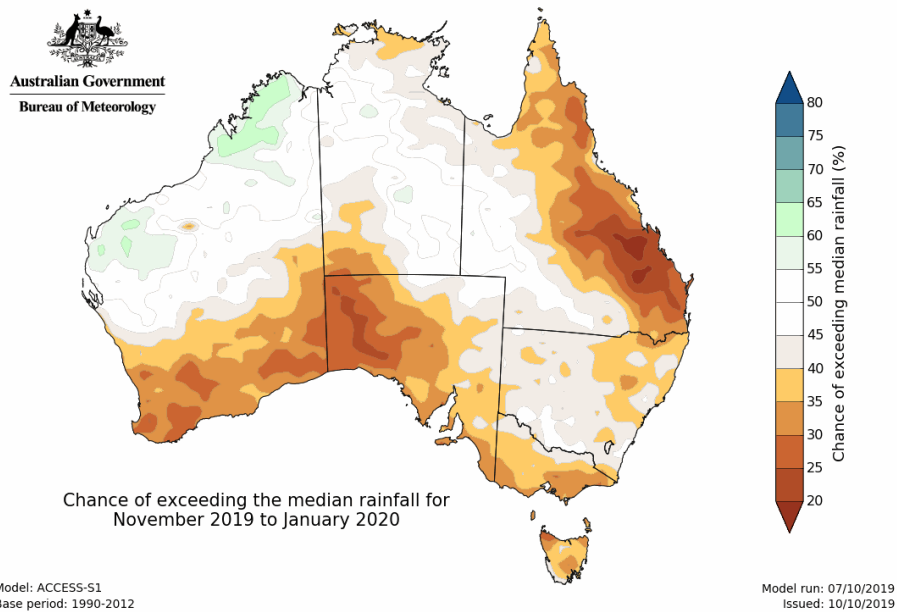
The Dairy Industry Fund has been encouraging farmers to place these protection devices on quads for over a year offering a \$800 subsidy to anyone who wanted to fit the devices on their farm quads.

This decision by the Commonwealth reflects what SADA and the Industry Fund have known for years.

The SA Dairy Industry Fund is a fund created from the sale of the SADA Fresh Milk Products of which The Crash Prevention Device Scheme is one of these projects, you can find our more [here](#)

And now for the forecast...

Dairy Farmers are encouraged to consider preparing for another hot summer and making plans for feed requirements for the season. The outlook for weather across the country is for a warm and dry summer.

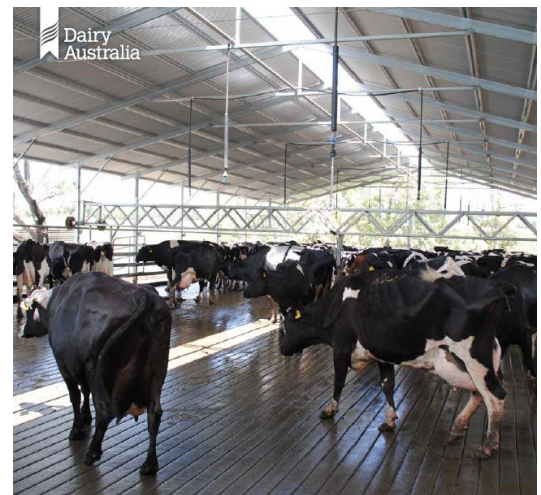


Climate outlook overview

- Rainfall is likely to be below average across most of the country, excluding northern WA, for the remainder of October and November. The dry outlook for southern and north eastern Australia continues into December.
- Daytime temperatures are likely to be above average across Australia for all outlook periods, with a spell of hot weather likely in mid-to-late October for most areas.
- Nights are likely to be cooler than average for the remainder of October in the far north, and parts of the northeast and southeast during November. Elsewhere, nights are generally likely to be warmer than average.
- The positive Indian Ocean Dipole (IOD) is likely to remain the dominant climate driver for Australia until early summer.

A prolonged period of negative SAM (Southern Annular Mode) may also contribute to the dry and warm outlooks for eastern Australia during October and November.

[Dairy SA](#) has a range of tools available to assist with feed budgeting for the coming season.



COOL COWS

STRATEGIES FOR MANAGING HEAT STRESS IN DAIRY COWS

Cool Cows - Dairy Australia has recently released The Cool Cows resources. These have been updated to a refreshed (both content and look) booklet and an action plan. These latest resources will complement the [Cool Cows website](#), which has also been updated.

Need insurance? You need WFI.

Proud insurance partner of South Australian Dairyfarmers Association.



At WFI, we take the time to thoroughly understand your business and how it operates. Because when we get to know a business, we can protect everything that matters.












We're available to meet with you face-to-face to discuss your insurance requirements. That's just one of the reasons why we're good people to know for insurance.

Need an insurance quote?


Call your local WFI Area Manager on 1300 934 934 or visit wfi.com.au

WFI Rural Plan consists of a range of different policies, covering a wide variety of risks. This approach gives you greater flexibility, and if circumstances change it is easy for you to add another policy.

WFI Rural Plan policies you can choose from:

-  Farm Property Damage
-  Farm Loss of Income
-  Farm General Property
-  Farm Transit
-  Farm Legal Liability
-  Farm Machinery Breakdown
-  Farm Electronic Equipment
-  Farm Burglary and Theft
-  Motor Vehicle
-  Personal Legal Liability
-  Domestic Workers (WA only)
-  Classic Home
-  Standard Home
-  Personal Valuables
-  Pleasure Boat
-  Personal Accident and Illness



backed by 

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Murray Darling Basin Plan

The situation facing farmers in the Murray Darling Basin must be addressed before we lose more farmers. Fodder and water are trading at untenable prices and we recognise the impact at the family, farm and community level.

Indonesian and Hong Kong FTAs

For many years we have been advocating for open, competitive and free trade, including ratification of these agreements. Most recently in August we made submissions and presented to Joint Standing Committee on Treaties' (JSCOT) requesting this recommendation. In particular, the Indonesia - Australia IA-CEPA will have good benefits for dairy.

Applications for 2020 AgriFutures™ Rural Women's Award close in 2 weeks

Inspiring women who want to shape, innovate and make a difference to rural and regional Australia are encouraged to apply for the 2020 AgriFutures™ Rural Women's Award before applications close on Thursday, 31 October.

For more information and to apply visit
www.agrifutures.com.au/rwa